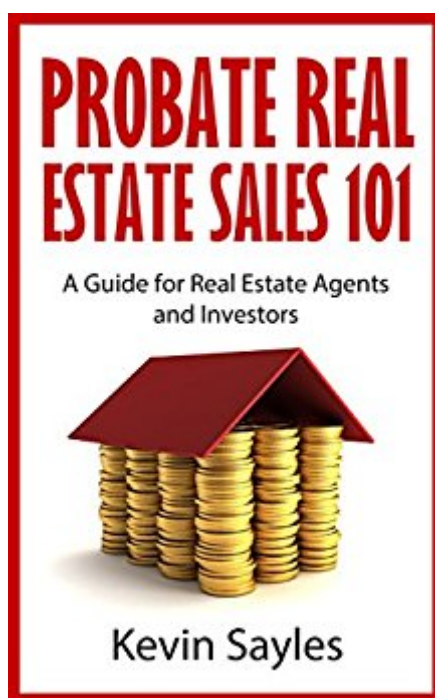


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# Probate Real Estate Sales 101: A Guide For Real Estate Agents And Investors



## Synopsis

Are you an investor who is interested in learning about Probate Real Estate Sales? Are you a real estate agent that wants to develop a steady stream of real estate listings in your business? Do you want to take advantage of the Trillions of dollars of property passing through the probate courts? If you answered yes to any of the above, then you need to learn the probate real estate sale process and how to pluck these gems from the court system. This book will give you a thorough understanding of: How to find probate properties How to close the transaction How to put more money in your pocket by doing so The author of this book, has closed well over 15,000 transactions representing title companies in the busiest real estate market in the nation. His vast hands-on experience comes through in the pages of this book. The greatest transfer of wealth in North American history is occurring right now. Many people don't realize that the probate market in North America is estimated at over \$6 Trillion dollars worth of property that must change hands. Don't let others take advantage of this opportunity while you miss out. Read this book today, so you too can take advantage of this trillion dollar market that most people know nothing about. Do not miss this opportunity in our nation's real estate market!

## Book Information

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## Customer Reviews

I am so grateful to Kevin Sayles for writing this book. As a newbie to Probate Real Estate Investing, the information provided here has formed a solid basis and in-depth knowledge in to the intricate world of Probate. Kevin has shared a wealth of information and is clearly an expert in his field. I thoroughly enjoyed learning all about Living Trusts, Heggstad Orders, Small Probate, Spousal Orders, TOD Deeds, etc. and I truly gained an overall understanding of how Probate works. I feel much more confident about advising future clients and working with attorneys, Estate Representatives, Escrow agents and Title Agents etc. I am tremendously thankful for this content because I searched different sources and could not find anything that was this comprehensive and well written but also covered in detail, many different areas of probate including marketing. This book is AMAZING and comprises what is now my study program and ultimate go-to resource! Kevin has written this book in such a way that actually got me excited about Probate and literally left me eager to learn more! I have never met or spoken with the author but would not hesitate to seek his advice or direction in the area of Probate. He is clearly an Authority in his field and I am genuinely thrilled that I came across this reading material. I would recommend this book to anyone starting off in Probate Real Estate or even to someone wanting to broaden their knowledge base. Probate Real Estate Sales 101 easily dominates similar books written on this subject matter and as I embark on my new career in Probate Real Estate, I will be more than happy to share the AWESOME insights I gained on this learning curve! Thank you Mr Sayles! Keep writing, you inspire and you're definitely making a difference! Can't wait for Part 2 and to utilise even more resources on your website!

This book is excellent. To me, Probate Real Estate seemed so difficult before, but this book is clear, straight to the point and very informative. Kevin Sayles put together an amazing content that explains the process of probate in a enjoyable and easy reading. I've learned a lot after reading it and keep the book with me to always consult back when needed. Really worth it!

This Probate Real Estate Sales 101 book is a comprehensive material that will really help you in not only understanding the process of probate, but also teaches you on how to effectively promote yourself in the Probate Real Estate Industry. This is highly recommended for real estate agents that

do probate and for those who plan to sell their property that falls into a probate category.

I am a Real Estate Agent who is unfortunately also involved in the Probate process with my family. I am glad that I have read this book as it will help me add valuable service to my clients in the future. The Author broke everything down in simple terms and made this a very enjoyable read.

Awesome Book! Very informative and very well presented. I really enjoyed this book and I recommend this book to Real Estate Investors.

This was a thorough guide through the probate process with helpful tips for the agent and investor. A great read if you want to learn more about how to expand your business through probate real estate.

Well worth reading. Good resources a great starting point to generate leads from probate. Definitely going to try his suggestions.

I heard Kevin speak at a Real Estate Association in LA. He was a very knowledgeable speaker and his book is really helping me understand how to deal with and navigate probate real estate.

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